

# GLAA



**Great Lakes Alpaca Association**  
*“Partners in your success”*

**ANNOUNCES OUR 3<sup>rd</sup> ANNUAL WINTER SEMINAR IN THE DELLS at the**



**February 5, 2011**  
**Wisconsin Dells, Wisconsin**

**Join us for some mid-winter relief at the beautiful Glacier Canyon Conference Center located in the Wilderness Resort. This year we are featuring three guest speakers, sharing their expertise on current hot topics in the alpaca industry. Your day will be full of diverse, relevant and exciting information. Not to mention all of the opportunities for networking and great food!**

**And since we are meeting at the Wilderness which boasts almost 210,000 sq. ft. of indoor water park, why not make the weekend a family treat! Room rates for February 4 are \$115.00/night (limited availability) and include admission to the water parks. Reservations can be made by calling 1-800-867-WILD (9453). Rates are available until January 14. Group name: GLAA 2011**

## **Seminar, Group number: 957982.**

**Our education seminar cost is \$55/GLAA member . Non-members are invited to join us for only \$110/person.**

**Here's how the day will roll out: (8:00 am – 5:00 pm)**

**Saturday Morning 8:00 am Continental Breakfast**

**8:30 am Alpaca Herd Management and More.**

**Paul Meagher, DVM United Veterinary Service**

Current issues being seen with nutrition, medications, herd management and more. An overview of what Dr. Meagher is concerned with in our alpaca industry.

**12:00 Noon LUNCH**

**Saturday afternoon 1:00 pm Current fiber outlets; what are our choices with fiber?**

**Wade Gease, LondonDairy Alpacas**

How many times have you been asked, "what can I do with my fiber?" Come for a synopsis of our nation's available industries that are happy to help get that fiber out of your basement! Special highlights will be on what the "New" directions our Nations Alpaca Fiber Coop of North America has taken to insure its continued success. Discuss cottage and commercial markets and what they mean in our industry. Leave this seminar with a game plan for your 2011 clip!

**2:45 pm BREAK**

**Saturday afternoon 3:00 pm Avenues to Effectively Attract Prospective New Breeders and Sell Alpacas.**

**Jim Tomaszek, Safe House Alpacas**

Attracting new breeders is vital to both our industry and our individual business. We must sell the alpaca business and not just the alpaca. Learn how breeders with sales and marketing experience are attracting new customers and closing sales in this difficult economy. Learn how to focus in on the 'best bet' potential customers, what they are really looking for, and how to get them to believe in the alpaca business.

**This is a wonderful combination of alpaca breeders' "need to know" information. Do not miss out on our sensibly priced GLAA membership benefit educational opportunity. See you all there!**

## **Directions to Wilderness Resort**

Wilderness Resort in Wisconsin Dells is located close to exit 92 of I-90/94 in Wisconsin Dells. Take exit 92 and turn north. After the stop light, go 4 blocks, the Wilderness Resort is on the right side of the street.

Visit <http://www.wildernessresort.com> for additional resort information.

**Registration Form:**

**Please print out and mail with payment as directed below. (You must be a member for 2011 to receive member rate).**

\* \* \* \* \*

Name(s) \_\_\_\_\_

Farm name: \_\_\_\_\_

Address: \_\_\_\_\_

Email address: \_\_\_\_\_

Telephone contact number \_\_\_\_\_

**Current AOBA Affiliate members:**

Member of: \_\_\_\_\_ GLAA \_\_\_\_\_ IAOPA \_\_\_\_\_ UMA \_\_\_\_\_ MI-Alpaca

(If you are a paid up member of any of the above organizations, you may attend the GLAA Seminar at the Member rate. **Nonmembers who wish to join and members wishing to renew may complete the registration process at our website: [www.glaa-alpaca.com](http://www.glaa-alpaca.com)**)

For GLAA and other Affiliate Members:      number attending \_\_\_\_\_ x \$55/person=      \$ \_\_\_\_\_

For nonmembers:      number attending \_\_\_\_\_ x \$110/person=      \$ \_\_\_\_\_

**Make check payable to GLAA. Mail registration form and payment to Tom Olson, GLAA, 2454 Gaston Rd, Cottage Grove, WI 53527-9763 by January 21, 2011. Due to catering deadlines, no refunds or cancellations after January 30.**